

Q4 2015—Deal Volumes Remain Strong as Valuations Cool

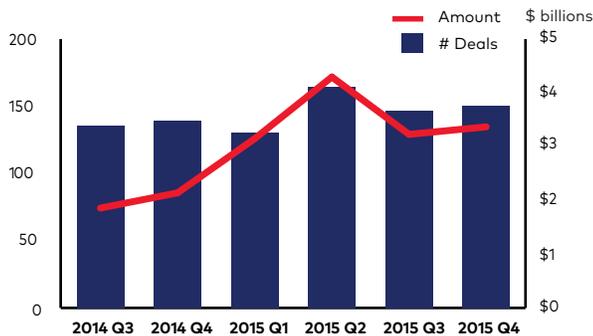
Overall deal activity in the fourth quarter of 2015 remained strong. In Q4 2015, Cooley handled 150 disclosable deals, representing more than \$3.3 billion of invested capital. Median pre-money valuations declined in Q4 across all deal stages, with the exception of Series B transactions. The most notable decrease occurred in Series D+ deals. The percentage of up rounds remained strong at 88% of Q4 transactions. Deal terms during the quarter were mixed. The utilization of fully participating preferred provisions decreased from the prior quarter, while the utilization of both drag-along and pay-to-play provisions increased during Q4.

This quarterly summary provides data reflecting Cooley's experience in venture capital financing terms and trends. Information is taken from a subset of the transactions in which Cooley served as counsel to either the issuing company or investors.

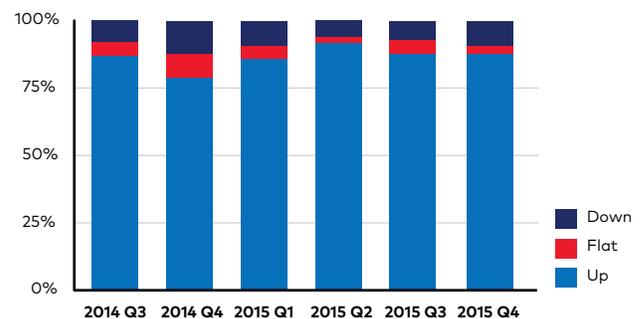
For more venture financing trends, view our interactive data visualization on Cooley GO:

www.cooleygo.com/trends

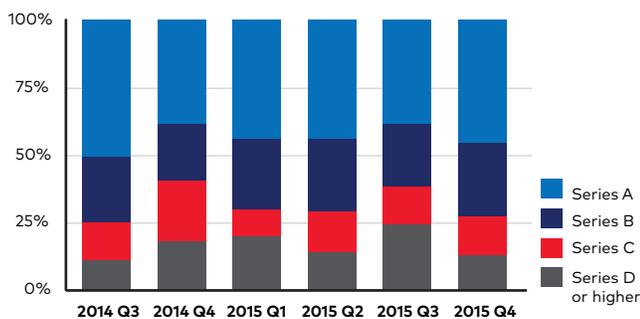
Total Deal Volume and Aggregate Dollars Raised



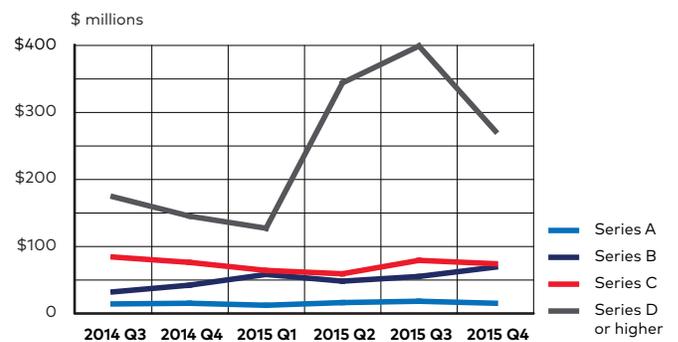
Up, Down and Flat Rounds



Deal Breakdown by Series



Median Pre-Money Valuation



About The Cooley Venture Financing Report. This quarterly report provides data reflecting Cooley’s experience in venture capital financing terms and trends. Information is taken from transactions in which Cooley served as counsel to either the issuing company or investors. For more information regarding this report, please contact the Cooley attorneys listed below.

About Cooley. Cooley’s attorneys solve legal issues for entrepreneurs, investors, financial institutions and established companies. Clients partner with Cooley on transformative deals, complex IP and regulatory matters, and bet-the-company litigation, often where innovation meets the law.

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