

Steven M. Dunst

Partner



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Santa Monica
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Emerging Companies
Venture Capital
Blockchain Technology and Tokenization
Fintech and Payments
Digital Health
Mergers and Acquisitions
Retail and Consumer Products
Sports+
Latin America
Spacetech and Satellite

Steven focuses on representing emerging growth companies at all stages (from pre-seed to unicorns) and the investors that finance these companies. Steven provides strategic counseling to his clients and guides them throughout their life cycle on matters ranging from pre-incorporation planning, fundraising strategies, equity financings and debt financings to joint ventures, mergers and acquisitions, equity compensation and corporate governance. He represents companies across industries that include technology, fintech, blockchain and cryptocurrency, digital health, entertainment and media, and consumer products.

Steven has represented companies and investors in hundreds of financing transactions involving top venture capital, growth equity, private equity and other institutional investors, as well as strategic investors, such as Upfront Ventures, SoftBank, Accel, GV, TVC Capital, Andreessen Horowitz, March Capital, Fidelity, Goldman Sachs, Crosscut Ventures, Unilever Ventures, Disney, Lionsgate, Medtronic, Universal Music Group and the Leerink Transformation Fund.

Steven's notable financing transactions include representing:

- IRL in its \$170 million Series C financing led by SoftBank's Vision Fund 2
- Lower in its \$100 million Series A financing led by Accel
- GoPuff in its \$380 million equity financing led by Accel and D1 Capital Partners, with participation from Luxor Capital and the SoftBank Vision Fund
- Kitchen United in multiple financings led by GV, RXR Reality and Fidelity
- SocialEdge (also known as CreativeIQ) in its \$40 million Series C financing led by TVC Capital and Kayne Partners Fund
- Axiom Space in its \$130 million Series B financing led by C5 Capital
- Genexa in its \$60 million Series A financing led by Monogram Capital and Unilever Ventures
- Sunbasket in its \$42 million Series D financing led by August Capital

Steven's notable M&A transactions include representing:

- PatientPop in a merger with Kareo to form Tebra
- Rimeto on its sale to Slack
- MVMT on its sale to Movado
- PrescribeWellness on its sale to Tabula Rasa HealthCare

- Velocify on its sale to Ellie Mae

Before joining Cooley, Steven was an attorney at O'Melveny & Myers, where he represented clients in the technology, media and entertainment sectors, and handled litigation matters. That litigation background provides Steven with a valuable skill set in advising clients on risk assessment and how transactions may go awry.

Education

Harvard Law School JD, 2011

University of California, Berkeley BA, 2008

Admissions & Credentials

California