Cooley

Mark Medearis

Senior Counsel



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Palo Alto
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Emerging Companies
Mergers and Acquisitions
Capital Markets

Technology
Fintech and Payments
Artificial Intelligence
Venture Capital
Agricultural Sciences and Technology
Spacetech and Satellite
CooleyREG

Mark represents emerging growth and public companies, with an emphasis on private financings, public offerings, strategic partnerships, and mergers and acquisitions. His clients are primarily in the technology industry, including artificial intelligence (AI), security, and software as a service (SaaS); mobile, wireless, and networking; and semiconductors. Mark also regularly represents venture capital firms in investments in emerging growth companies.

Mark co-founded a law firm focused on representing high-potential technology companies and was also a partner at a US-based international law firm.

Mark's representative clients and transactions include:

AI/security/SaaS/cloud/enterprise software

- **Active Software** (funding by KPCB; initial public offering (IPO); acquisition by WebMethods)
- **BlueFlag Security** (funding by Maverick, Ten Eleven, Pier 88)
- **Composite Software** (funding by Palomar Ventures, Tenaya Capital, Apax; acquisition by Cisco)
- **MobileIron** (funding by Storm, Norwest, Sequoia; IPO)
- **Openprise** (funding by Morgan Stanley, SIG Asia)
- **Sense Talent Labs** (funding by Accel India, GV, Avataar, SoftBank)
- **Trigo Technologies** (funding by Bessemer, JAFCO, Mayfield; acquisition by IBM)

Mobile/networking

- **Airespace** (funding by Storm, Norwest, Battery, Fidelity Ventures; acquisition by Cisco)
- **Aspect Communications** (funding by Mayfield, Matrix, Menlo; IPO)
- **Celona** (funding by Norwest, Lightspeed, NTTVC, DigitalBridge)
- **Latitude Communications** (funding by Mayfield, Menlo; IPO; acquisition by Cisco)
- **Mist Systems** (funding by Lightspeed, Norwest, GV, KPCB; acquisition by Juniper)

Semiconductor/spacetech

- **Baya Systems** (funding by Matrix, Intel Capital)
- **OneNav** (funding by Norwest, GSR Ventures, GV, MVP)

Publications

- Author, “How to Allocate Stock to Founders and Other Early Team Members,” Cooley GO, February 9, 2023

Education

Stanford Law School JD, associate editor for the Stanford Law Review

Stanford University MS, Structural Engineering, John A. Blume Fellow

University of Colorado at Boulder BS, Civil Engineering, special honors, Boettcher Scholar

Admissions & Credentials

California

Colorado

Rankings & Accolades

- Venture Capital Law: Best Lawyers in America
- San Francisco Magazine: Northern California Super Lawyer