

## Sarah Iacomini-Guzick

Associate

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siacominiguzick@cooley.com

Digital Health  
Emerging Companies

+1 305 724 0546

Miami

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Sarah advises Cooley's private companies practice group on innovation, resource development and knowledge management, with an emphasis on trends and developments in the digital health industry.

Before joining Cooley, Sarah was a healthcare lawyer for a Milwaukee-based international law firm, where she focused on federal and state regulatory compliance and business issues for health industry clients nationwide, including hospitals, health systems, physician practice groups and emerging tech companies.

Sarah's digital health experience includes advising health systems and established telehealth companies navigating federal and state changes in out-of-state provider licensure and telehealth prescribing modalities during the COVID-19 public health emergency. She has assisted with launching emerging digital health company operations in multiple states using the friendly PC (professional corporation) model for direct-to-consumer telehealth platforms, including drafting suites of operational contracts and documents, e.g., professional service agreements, privacy agreements, technology agreements and patient-facing materials.

For existing provider-owned companies, Sarah has drafted agreements facilitating ownership changes and researched corporate practice issues that may arise when hiring new provider types, for instance, when a physician-owned company seeks to hire nurses. She is also versed in rapid changes occurring to telehealth insurance laws, as state legislatures have moved to adopt coverage and payment provisions regarding telehealth reimbursement.

### Education

University of Virginia School of Law JD, 2020

University of Florida Hough Graduate School of Business MS, Management, 2016

University of Florida BA, International Studies and Spanish, 2015

### Admissions & Credentials

Florida

## Memberships & Affiliations

The Health Law Section of The Florida Bar