

# Ben Beerle

## Partner



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San Francisco

Mergers and Acquisitions

Israel

Shareholder Activism

Wellness

Ben's practice focuses on mergers and acquisitions, joint ventures, minority investments and other complex corporate transactions, primarily in the technology and life sciences industries. He represents strategic and financial buyers and sellers in public and private acquisitions and has significant cross-border experience.

### **Ben's representative M&A transactions include advising:**

#### *Technology*

##### ■ **Cornerstone OnDemand** in its:

- Sale to Clearlake Capital for approximately \$5.2 billion
- Acquisition of Saba for approximately \$1.4 billion
- Acquisition of Clustree
- Acquisition of Workpop

##### ■ **Zoom's** announced and then terminated agreement to acquire Five9 in an all-stock transaction valued at approximately \$14.7 billion

##### ■ **Uber** in its:

- Acquisition of Transplace for approximately \$2.25 billion
- Acquisition of Drizly for approximately \$1.1 billion
- Joint venture with Yandex
- Acquisition and subsequent divestiture of JUMP
- Reorganization of Careem, its Middle East subsidiary, into separate ride-hailing and super app business units in connection with proposed \$400m investment by e& in the super app business

##### ■ **Twilio** in its:

- Acquisition of Segment for approximately \$3.2 billion
- Acquisition of Boku Identity

##### ■ **Fastly's** acquisition of Signal Sciences for approximately \$775 million

##### ■ **Tableau's** sale to Salesforce for approximately \$15.7 billion

##### ■ **Ellie Mae's** sale to Thoma Bravo for approximately \$3.7 billion

- **Dropbox's** acquisitions of HelloSign for \$230 million, DocSend, Hypertools (dba Command E) and King Street Labs (dba FormSwift).
- **Mandiant's** sale to FireEye for approximately \$1.2 billion
- **Netflix's** acquisitions of Boss Fight Entertainment and Spry Fox
- **Patreon's** acquisition of Moment
- **Measurabl's** acquisition of Hatch Data
- **Accel Partners** in connection with Qualtrics take-private transaction

#### *Healthcare and life sciences*

- **RayzeBio's** agreement to sell to Bristol-Myers Squibb for approximately \$4.1 billion
- **Carmot Therapeutics'** agreement to sell to Roche for up to \$3.1 billion (including milestones)
- **Apollo Endosurgery's** sale to Boston Scientific for approximately \$615 million
- **Tmunity** sale to Kite
- **Principia Biopharma's** sale to Sanofi for approximately \$3.7 billion
- **Forty Seven's** sale to Gilead for approximately \$4.9 billion
- **Immune Design's** sale to Merck for approximately \$300 million
- **Abaxis'** sale to Zoetis for approximately \$2 billion
- **Medivation's** sale to Pfizer for approximately \$14 billion
- **Horizon Pharma** in its:
  - Acquisition of Raptor Pharmaceutical for approximately \$800 million
  - Acquisition of Hyperion Therapeutics for approximately \$1.1 billion
  - Acquisition of River Vision for approximately \$145 million
- **Jazz Pharmaceuticals'** acquisition of Celator Pharmaceuticals for approximately \$1.5 billion
- **Cardioxyl Pharmaceuticals'** sale to Bristol Myers Squibb for up to \$2 billion

#### *Consumer and retail*

- **ChannelAdvisor's** sale to CommerceHub for \$725 million
- **Sweetgreen's** acquisition of Spyce
- **Sazerac** in its:
  - Acquisition of BuzzBallz
  - Acquisition of portfolio brands from Diageo for \$550 million
  - Acquisition of Paul Masson Grande Amber Brandy brand from Constellation Brands for \$225 million
- **Peet's Coffee & Tea's** acquisition of Mighty Leaf Tea
- **Levi Strauss & Co.'s** acquisition of Beyond Yoga

#### *Manufacturing*

- **Tempo Automation** in its:
  - Acquisition of Compass AC Holdings (dba Advanced Circuits)

- Acquisition of acquire Whizz Systems

#### *Financial advisory*

- **Morgan Stanley** as financial adviser to:
  - Sumo Logic in its sale to Francisco Partners for \$1.7 billion
  - UserTesting in its sale to Thoma Bravo for \$1.3 billion
  - Broadcom in its acquisition of VMware for \$61 billion
  - Poly in its sale to HP for approximately \$3.3 billion
  - Livongo in its sale to Teladoc for approximately \$18.5 billion
  - Intuit in its acquisition of Mailchimp for \$12 billion
  - Entegris in its acquisition of CMC Materials for approximately \$6.5 billion
- **Qatalyst Partners** as financial adviser to:
  - Splunk in its agreement to sell to Cisco for \$26 billion
  - Cvent in its sale to Blackstone for \$4.6 billion
  - iRobot in its agreement to sell to Amazon for \$1.7 billion
  - Vonage in its sale to Ericsson for approximately \$6.2 billion
  - Fitbit in its sale to Google for approximately \$2.1 billion
  - Apprio in its sale to Vista Equity Partners for approximately \$2 billion

Prior to joining Cooley, Ben was an associate with Kirkland & Ellis in San Francisco.

## Education

University of Michigan Law School

JD, cum laude, 2007

University of California, Los Angeles (UCLA)

BA, Psychology with a minor in Accounting, 2001

## Admissions & Credentials

California

## Rankings & Accolades

The Legal 500 US: Leading Lawyer in M&A Large Deals (\$1bn+) (2024 – 2025)

Hall of Fame (2021 – 2025)

The Legal 500 US: Next Gen Partner for M&A: Middle-Market (2023)

Chambers USA: Corporate/M&A – California: San Francisco, Silicon Valley & Surro (2021 – 2023)

The Legal 500 US: Key Lawyer and Next Generation Partner, M&A/Corporate and Commercial – M&A: Middle-Market (2020 – 2021)

San Diego Super Lawyers: Rising Star (2016 – 2017)