Cooley

Ben Beerle

Partner



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San Francisco

Mergers and Acquisitions
Israel
Activism Defense
Wellness

Ben's practice focuses on mergers and acquisitions, joint ventures, minority investments and other complex corporate transactions, primarily in the technology and life sciences industries. He represents strategic and financial buyers and sellers in public and private acquisitions and has significant cross-border experience.

Ben's representative M&A transactions include advising:

Technology

- **Cornerstone OnDemand** on its:
  - Sale to Clearlake Capital for approximately $5.2 billion
  - Acquisition of Saba for approximately $1.4 billion
  - Acquisition of Clustree
  - Acquisition of Workpop
- **Zoom** on its announced and then terminated agreement to acquire Five9 in an all-stock transaction valued at approximately $14.7 billion
- **Confluent** on its agreement to sell to IBM for approximately $11 billion
- **Uber** on its:
  - Acquisition of Transplace for approximately $2.25 billion
  - Acquisition of Drizly for approximately $1.1 billion
  - Joint venture with Yandex
  - Acquisition and subsequent divestiture of JUMP
  - Reorganization of Careem, its Middle East subsidiary, into separate ride-hailing and super app business units in connection with proposed $400m investment by e& in the super app business
- **Twilio** on its:
  - Acquisition of Segment for approximately $3.2 billion
  - Acquisition of Boku Identity
- **Yelp** on its:
  - Agreement to acquire Hatch
  - Acquisition of RepairPal for $80 million
- **Fastly** on its acquisition of Signal Sciences for approximately $775 million
- **Tableau** on its sale to Salesforce for approximately $15.7 billion

- **Ellie Mae** on its sale to Thoma Bravo for approximately $3.7 billion
- **Dropbox** on its acquisitions of HelloSign for $230 million, Promoted, Reclaim, DocSend, Hypertools (d/b/a Command E) and King Street Labs (d/b/a FormSwift)
- **Mandiant** on its sale to FireEye for approximately $1.2 billion
- **Netflix** on its acquisitions of Boss Fight Entertainment and Spry Fox
- **Patreon** on its acquisition of Moment
- **Red Canary** on its sale to Zscaler
- **Measurabl** on its acquisition of Hatch Data
- **Evite** on its sale to Francisco Partners
- **Accel Partners** in connection with Qualtrics take-private transaction

Healthcare and life sciences

- **RayzeBio** on its sale to Bristol-Myers Squibb for approximately $4.1 billion
- **Carmot Therapeutics** on its sale to Roche for up to $3.1 billion (including milestones)
- **Apollo Endosurgery** on its sale to Boston Scientific for approximately $615 million
- **Tmunity** on its sale to Kite
- **Principia Biopharma** on its sale to Sanofi for approximately $3.7 billion
- **Forty Seven** on its sale to Gilead for approximately $4.9 billion
- **35Pharma** on its agreement to sell to GSK for $950 million
- **Immune Design** on its sale to Merck for approximately $300 million
- **Alumis** on its acquisition of ACELYRIN in an all-stock transaction
- **The special committee of the board of directors of Checkpoint Therapeutics** on Checkpoint's up to $416 million cross-border sale to Sun Pharmaceutical Industries
- **Abaxis** on its sale to Zoetis for approximately $2 billion
- **Medivation** on its sale to Pfizer for approximately $14 billion
- **Horizon Pharma** on its:
    - Acquisition of Raptor Pharmaceutical for approximately $800 million
    - Acquisition of Hyperion Therapeutics for approximately $1.1 billion
    - Acquisition of River Vision for approximately $145 million
- **Jazz Pharmaceuticals** on its acquisition of Celator Pharmaceuticals for approximately $1.5 billion
- **Cardioxyl Pharmaceuticals** on its sale to Bristol Myers Squibb for up to $2 billion
- **BioMarin Pharmaceutical** on its acquisition of Inozyme Pharma for approximately $270 million
- **Candid Therapeutics** on its merger with Vignette Bio and TRC2004 for $370 million

Consumer and retail

- **The Clorox Company** on its agreement to acquire GOJO Industries, makers of Purell, for $2.25 billion
- **ChannelAdvisor** on its sale to CommerceHub for $725 million
- **Sweetgreen** on its acquisition of Spyce
- **Sazerac** on its:
    - Acquisition of Svedka
    - Acquisition of BuzzBallz
    - Acquisition of portfolio brands from Diageo for $550 million
    - Acquisition of Paul Masson Grande Amber Brandy brand from Constellation Brands for $225 million
- **WineDirect** on its sale to FullSteam
- **Peet's Coffee & Tea** on its acquisition of Mighty Leaf Tea
- **Levi Strauss & Co.** on its acquisition of Beyond Yoga

Manufacturing

- **Tempo Automation** on its:

- Acquisition of Compass AC Holdings (d/b/a Advanced Circuits)
- Acquisition of Whizz Systems

Financial advisory

- **Morgan Stanley** as financial advisor to:
  - Couchbase on its sale to Haveli Investments for $1.5 billion
  - Secureworks on its sale to Sophos for $859 million
  - Sumo Logic on its sale to Francisco Partners for $1.7 billion
  - UserTesting on its sale to Thoma Bravo for $1.3 billion
  - Broadcom on its acquisition of Vmware for $61 billion
  - Poly on its sale to HP for approximately $3.3 billion
  - Livongo on its sale to Teladoc for approximately $18.5 billion
  - Intuit on its acquisition of Mailchimp for $12 billion
  - Entegris on its acquisition of CMC Materials for approximately $6.5 billion
- **Qatalyst Partners** as financial advisor to:
  - PROS on its sale to Thoma Bravo for $1.4 billion
  - Splunk on its sale to Cisco for $26 billion
  - Hewlett Packard Enterprise on its acquisition of Juniper Networks for $16.2 billion
  - Cvent on its sale to Blackstone for $4.6 billion
  - iRobot on its agreement to sell to Amazon for $1.7 billion
  - Vonage on its sale to Ericsson for approximately $6.2 billion
  - Fitbit on its sale to Google for approximately $2.1 billion
  - Apptio on its sale to Vista Equity Partners for approximately $2 billion

Before joining Cooley, Ben was an associate in the San Francisco office of a global law firm.

Education

University of Michigan Law School JD, cum laude, 2007

University of California, Los Angeles (UCLA) BA, Psychology with a minor in Accounting, 2001

Admissions & Credentials

California

Rankings & Accolades

The Legal 500 US: Leading Lawyer in M&A Large Deals ($1bn+) (2024 – 2026) Hall of Fame (2021 – 2025)

The Legal 500 US: Next Gen Partner for M&A: Middle-Market (2023)

Chambers USA: Corporate/M&A – California: San Francisco, Silicon Valley & Surro (2021 – 2023)

The Legal 500 US: Key Lawyer and Next Generation Partner, M&A/Corporate and Commercial – M&A: Middle-Market (2020 – 2021)

San Diego Super Lawyers: Rising Star (2016 – 2017)