

Michelle Garcia Schulman

Partner



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Reston

Real Estate

Data Center

Proptech

Real Estate Financing and Capital Markets

Michelle Garcia Schulman is a transactional commercial real estate attorney with a focus on real estate financings, dispositions, acquisitions and leasing of commercial property including office, industrial, retail and raw land. Michelle has represented borrowers in billions of dollars of real estate financings. She has represented both institutional and individual landlords and tenants involved in major lease transactions and corporate headquarters projects.

Michelle also has extensive experience in assisting companies with all aspects of data center development, including, but not limited to, the planning, acquisition, financing, construction, and leasing of data centers, both domestically and internationally. Such experience and expertise is invaluable to companies in the niche specialty real estate class of data center development.

Additionally, she has experience in the hospitality area, having represented clients in large and complex acquisitions, dispositions and financings of hotel and resort properties, including the negotiation of the related management agreements.

Before joining Cooley, Michelle was an associate at Watt, Tieder, Hoffar & Fitzgerald, LLP, where she represented national and international construction companies and government contractors in connection with complex commercial litigation and the negotiation of complex construction contracts, as well as developers, office building and retail shopping center tenants and landlords in commercial real estate transactions.

Education

George Washington University Law School
JD, 1999

James Madison University
BA, 1991

Admissions & Credentials

Virginia

Rankings & Accolades

Chambers USA: Real Estate – Virginia: Northern (2023)

Virginia Super Lawyers: Real Estate Law

Memberships & Affiliations

American Bar Association

National Association of Industrial and Office Properties (NAIOP)

CREW Northern Virginia

Hispanic Bar Association of the District of Columbia

Hispanic National Bar Association

Commercial Real Estate Brokerage Association of Greater Washington, DC (CREBA)