

## **Nick Hobson**

## Partner in Charge, Santa Monica



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Santa Monica Los Angeles Emerging Companies Venture Capital Technology

Digital Media and Entertainment Retail and Consumer Products Virtual Reality/Augmented Reality

Proptech

Fashion, Apparel and Beauty Spacetech and Satellite

Nick concentrates his practice in the representation of emerging growth companies at all stages and the investors that finance these companies. In addition to providing strategic counseling to his clients, his practice encompasses venture capital and private equity financings, mergers and acquisitions, joint ventures, debt financings, equity compensation matters and corporate governance. He represents both public and private companies across a variety of industries including technology, media, entertainment, digital health, retail and consumer products.

Nick has represented both companies and investors in financing transactions involving a wide variety of leading venture capital, growth equity, private equity and other institutional investors, as well as numerous strategic investors. Notable examples include transactions involving: (i) institutional investors such as AllianceBernstein, Crosscut Ventures, Draper Fisher Jurvetson, Fidelity Management & Research Company, FirstMark Capital, General Catalyst Partners, Glade Brook Capital Partners, Iconiq Capital, Institutional Venture Partners, Kleiner Perkins Caufield & Byers, Lightspeed Venture Partners, Navegar Fund, NEA, Oaktree Capital, Revolution Growth, Rincon Venture Partners, Solis Capital Partners, T. Rowe Price, Upfront Ventures and Wellington Management Company; and (ii) strategic investors such as Abu Dhabi Media, AmerisourceBergen, Disney, DoehlerGroup, DreamWorks, Fox, Lerner Enterprises, Lionsgate, Live Nation, Medtronic, NIKE, QUALCOMM Incorporated, Sony Music Entertainment, Universal Music Group, VSP and WPP.

Nick's mergers and acquisitions experience includes the representation of numerous companies in sell-side transactions constituting successful liquidity events. Notable examples include transactions involving acquirers such as Amobee, Intuit, JustFab, McGraw-Hill, Mubadala, National Instruments Corporation (NATI), NETGEAR (NTGR), Red Hat, RTL Group, The Topps Company and USA Funds. Nick has also represented acquirers such as Green Dot Corporation (GDOT) and QUALCOMM Incorporated (QCOM).

Nick also has significant experience in joint ventures and other complex partnering transactions, in particular in the entertainment sector involving companies such as Hyde Park Entertainment, ImageNation Abu Dhabi, Media Development Authority of Singapore, National Geographic, Parkes/MacDonald Productions, Participant Media, Relativity Media, Sony Music Entertainment and Universal Music Group.

Nick's debt financing experience includes the representation of both borrowers and lenders in various types of secured and unsecured loan transactions, including asset-based credit facilities, convertible note financings, equipment lease transactions, revolving credit facilities,

syndicated credit facilities and venture debt facilities.

Nick is a member of the State Bar of California and was selected as a Rising Star by Southern California Super Lawyers magazine for each of the years 2010-2011 and 2013-2017.

## Education

University of California at Los Angeles School of Law JD, 2007

Princeton University BA, 2004

Admissions & Credentials

California

## Rankings & Accolades

Southern California Super Lawyers: Rising Star (2010-2011, 2013-2017)