Cooley

# Izzy Lubarsky

Partner

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New York

Mergers and Acquisitions
Private Equity
Technology
Life Sciences and Healthcare

Izzy focuses his practice on all types of private and public mergers and acquisitions and other complex corporate transactions – from strategic acquisitions, private equity-sponsored leveraged buyouts and cross-border transactions to carve outs, joint ventures and growth equity investments. He represents strategic and financial buyers and sellers across a diverse range of industries – including technology, life sciences, software as a service, fintech, artificial intelligence, healthcare, cybersecurity, and blockchain and crypto.

**Izzy's representative transactions include advising:**

*Technology*

- **CareJourney** in its sale to Arcadia
- **Catalyst Software Corporation** in its merger with Totango
- **Contentsquare** in its cross-border acquisitions of Heap and Clicktale
- **Transact Campus** in its acquisition of Quickcharge
- **Clarabridge** in its $1.1 billion sale to Qualtrics
- **Cedar Cares** in its $425 million acquisition of OODA Health
- **Datadog** in numerous acquisitions, including Sqreen and Undefined Labs
- **Snap** in numerous acquisitions
- **Qualcomm** in an acquisition of a private company
- **AvePoint** in its $200 million strategic equity investment led by Sixth Street Partners and its $2 billion special purpose acquisition company (SPAC) merger with Apex Technology to become a public company
- **Human Security** in its sale to Goldman Sachs' Merchant Banking Division
- **PatientPop** in its merger with Kareo to form Tebra
- **Stealthbits** in its sale to Netwrix, a TA Associates portfolio company
- **Zoom** in its acquisition of Keybase
- **Tenable** in its cross-border acquisition of Indegy
- **Credible Behavioral Health** in its minority recapitalization by Martis Capital and sale to Qualtrics, a Warburg Pincus portfolio company
- **Telaria** in its merger of equals with the Rubicon Project
- **JMI Equity** in its strategic growth investment in Raptor Technologies

- **Raptor Technologies** in its acquisition of LobbyGuard
- **The Athene Group** in its sale to Sagewind Capital
- **FreshPlanet** in its sale to Gameloft
- **Silver Lake** as lead investor in a $500 million strategic growth investment in SoFi*
- **Vivint** in its $100 million investment by Peter Thiel and Solamere Capital*
- **IFS**, an EQT Group portfolio company, in its acquisition of WorkWave*

*Life sciences*

- **ProfoundBio** in its sale to Genmab for $1.8 billion
- **Gracell Biotechnologies** in its sale to AstraZeneca for $1.2 billion
- **Qpex Biopharma** in its sale to Shionogi for up to $140 million
- **CinCor Pharma** in its sale to AstraZeneca for up to approximately $1.8 billion
- **Good Therapeutics** in its sale to Roche for $250 million
- **Fortis Therapeutics** in FibroGen's option to acquire Fortis for up to $200 million
- **Castle Biosciences** in its acquisition of AltheaDx
- **Chimerix** in its sale of TEMBEXA to Emergent BioSolutions for up to $337.5 million
- **Celularity** in its SPAC merger with GX Acquisition Corp. for $1.7 billion to become a publicly listed company
- **Cavion** in its sale to Jazz Pharmaceuticals for up to $312.5 million
- **CytoSen Therapeutics** in its sale to Kiadis

*Other industries*

- **ChannelAdvisor** in its sale to CommerceHub for $725 million
- **IEX Group** in its strategic investment in FTX US
- **Shamrock Capital** in its sale of Mobilitie to BAI Communications and its strategic investment in Learn on Demand Systems
- **MIRROR** in its sale to lululemon athletica for $500 million
- **Under Canvas** in a strategic growth investment by KSL Capital Partners
- **Johnson Controls** in the sale of its Scott Safety business to 3M for $2 billion*
- **Centerbridge Partners** in its acquisition of TriMark USA from Warburg Pincus for $1.3 billion*
- **The Carlyle Group** in its $650 million sale of The MBS Group, a US film and TV studio real estate and production services company*
- **Blackstone** in numerous transactions – including its sale of a 25% stake in Hilton to HNA Group for $6.5 billion, its strategic minority investment in Francisco Partners and its acquisition of office assets from Hines Real Estate Investment Trust for $1.2 billion*
- **KKR** in numerous transactions – including a joint venture of its Prisma hedge fund unit with Pacific Alternative Asset Management Company (PAAMCO)*
- **Templar Energy** in its comprehensive restructuring transaction resulting in the extinguishment of $1.45 billion in second lien debt and a new equity investment of $365 million*
- **Heineken** in its minority investment in Belize Brewing Company*
- **Corporate Risk Holdings** in the sale of its Kroll business to Duff & Phelps and the sale of HireRight to General Information Services, a General Atlantic portfolio company*
- **Mars** in its acquisition of Berkshire Hathaway's minority interest in Wrigley*
- **Genesee & Wyoming Railroad** in its acquisition of Providence and Worcester Railroad Company*

**Representation handled prior to joining Cooley.*

Before joining Cooley, Izzy was a member of the mergers and acquisitions group at an international law firm headquartered in New York City.

## Education

University of Virginia School of Law JD, 2014

Arizona State University BS, magna cum laude, 2008

## Admissions & Credentials

New York

## Rankings & Accolades

The Deal: Rising Star (2023)