

## Izzy Lubarsky

Partner



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New York

Mergers and Acquisitions

Private Equity

Technology

Life Sciences

Izzy focuses his practice on all types of private and public mergers and acquisitions and other complex corporate transactions – from strategic acquisitions, private equity-sponsored leveraged buyouts and cross-border transactions to carve outs, joint ventures and growth equity investments. He represents strategic and financial buyers and sellers across a diverse range of industries – including technology, life sciences, software as a service, fintech, artificial intelligence, healthcare, cybersecurity, and blockchain and crypto.

**Izzy's representative transactions include advising:***Technology*

- **CareJourney** in its sale to Arcadia
- **Catalyst Software Corporation** in its merger with Totango
- **Contentsquare** in its cross-border acquisitions of Heap and Clicktale
- **Transact Campus** in its acquisition of Quickcharge
- **ClaraBridge** in its \$1.1 billion sale to Qualtrics
- **Cedar Cares** in its \$425 million acquisition of OODA Health
- **Datadog** in numerous acquisitions, including Sscreen and Undefined Labs
- **Snap** in numerous acquisitions
- **Qualcomm** in an acquisition of a private company
- **AvePoint** in its \$200 million strategic equity investment led by Sixth Street Partners and its \$2 billion special purpose acquisition company (SPAC) merger with Apex Technology to become a public company
- **Human Security** in its sale to Goldman Sachs' Merchant Banking Division
- **PatientPop** in its merger with Kareo to form Tebra
- **Stealthbits** in its sale to Netwrix, a TA Associates portfolio company
- **Zoom** in its acquisition of Keybase
- **Tenable** in its cross-border acquisition of Indegy
- **Credible Behavioral Health** in its minority recapitalization by Martis Capital and sale to Qualtrics, a Warburg Pincus portfolio company
- **Telaria** in its merger of equals with the Rubicon Project

- **JMI Equity** in its strategic growth investment in Raptor Technologies
- **Raptor Technologies** in its acquisition of LobbyGuard
- **The Athene Group** in its sale to Sagewind Capital
- **FreshPlanet** in its sale to Gameloft
- **Silver Lake** as lead investor in a \$500 million strategic growth investment in SoFi\*
- **Vivint** in its \$100 million investment by Peter Thiel and Solamere Capital\*
- **IFS**, an EQT Group portfolio company, in its acquisition of WorkWave\*

#### *Life sciences*

- **ProfoundBio** in its sale to Genmab for \$1.8 billion
- **Gracell Biotechnologies** in its sale to AstraZeneca for \$1.2 billion
- **Qpex Biopharma** in its sale to Shionogi for up to \$140 million
- **CinCor Pharma** in its sale to AstraZeneca for up to approximately \$1.8 billion
- **Good Therapeutics** in its sale to Roche for \$250 million
- **Fortis Therapeutics** in FibroGen's option to acquire Fortis for up to \$200 million
- **Castle Biosciences** in its acquisition of AltheaDx
- **Chimerix** in its sale of TEMBEXA to Emergent BioSolutions for up to \$337.5 million
- **Celularity** in its SPAC merger with GX Acquisition Corp. for \$1.7 billion to become a publicly listed company
- **Cavion** in its sale to Jazz Pharmaceuticals for up to \$312.5 million
- **CytoSen Therapeutics** in its sale to Kiadis

#### *Other industries*

- **ChannelAdvisor** in its sale to CommerceHub for \$725 million
- **IEX Group** in its strategic investment in FTX US
- **Shamrock Capital** in its sale of Mobilitie to BAI Communications and its strategic investment in Learn on Demand Systems
- **MIRROR** in its sale to lululemon athletica for \$500 million
- **Under Canvas** in a strategic growth investment by KSL Capital Partners
- **Johnson Controls** in the sale of its Scott Safety business to 3M for \$2 billion\*
- **Centerbridge Partners** in its acquisition of TriMark USA from Warburg Pincus for \$1.3 billion\*
- **The Carlyle Group** in its \$650 million sale of The MBS Group, a US film and TV studio real estate and production services company\*
- **Blackstone** in numerous transactions – including its sale of a 25% stake in Hilton to HNA Group for \$6.5 billion, its strategic minority investment in Francisco Partners and its acquisition of office assets from Hines Real Estate Investment Trust for \$1.2 billion\*
- **KKR** in numerous transactions – including a joint venture of its Prisma hedge fund unit with Pacific Alternative Asset Management Company (PAAMCO)\*
- **Templar Energy** in its comprehensive restructuring transaction resulting in the extinguishment of \$1.45 billion in second lien debt and a new equity investment of \$365 million\*

- **Heineken** in its minority investment in Belize Brewing Company\*
- **Corporate Risk Holdings** in the sale of its Kroll business to Duff & Phelps and the sale of HireRight to General Information Services, a General Atlantic portfolio company\*
- **Mars** in its acquisition of Berkshire Hathaway's minority interest in Wrigley\*
- **Genesee & Wyoming Railroad** in its acquisition of Providence and Worcester Railroad Company\*

*\*Representation handled prior to joining Cooley.*

Before joining Cooley, Izzy was a member of the mergers and acquisitions group at an international law firm headquartered in New York City.

## Education

University of Virginia School of Law  
JD, 2014

Arizona State University  
BS, magna cum laude, 2008

## Admissions & Credentials

New York

## Rankings & Accolades

The Deal: Rising Star (2023)