

Gregory S. Grossman

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Chicago

Emerging Companies
Venture Capital
Mergers and Acquisitions
Technology
Proptech
Insurtech
Fintech and Payments
Edtech
Life Sciences and Healthcare
Digital Health
Food and Beverage
Manufacturing

Greg is a founding partner of Cooley's Chicago office and co-head of the Chicago corporate group. He primarily works with emerging technology and life sciences companies, venture capital funds, multinational corporations, venture studios and family offices. Greg advises these clients on their full life cycle, from formation to exit, including working with boards, management teams and investors on their most transformative transactions.

Greg counts among his clients emerging and growth-stage companies such as Screenshot, PureSpectrum, Elevate K-12, Avant, Gigawatt AI, Aclaimant, Workbox, Songfinch, BenchPrep, Pacaso, Janus Health, Meez Culinary Solutions, FranShares, Cardiosense, Pinch, Boast Capital Technologies, R1 RCM, Mycocyte, Driver AI, Oddbird, heyC AI, Hopscotch Health, Ten Bay Bio, Prenosis and Jocasta Neuroscience. In addition, Greg works with funds and family offices such as Chicago Ventures, Baird Capital, Lightbank, Jump Capital, True Ventures, Energize Ventures, Abundant Venture Partners, Tusk Ventures, MetaProp, Energy Foundry, Network Ventures, New Stack Ventures, Vitalize VC, Nima Capital, Northland Properties, Relish Works, Apogee, Autopilot Ventures, JVC Investment Partners, Arsenal Growth, SNAK Venture Partners, Grid Capital, Long Chicago, TechNexus and Woodside AI Venture Studio.

In the M&A and corporate venture space, Greg has represented multinational corporations such as INEOS, Tech Mahindra, Groupon, FTD, SpotHero, Sprout Social, Deere & Company, HallStar, Amount, LivePerson, Equity Residential, PureSpectrum, Laminaria Group, FourKites, OpinionLab, AVIA Health, Avant, Screenshot, Jabrrbox, Odgers and Showpad.

Greg is a contributing author for Lexis Practice Advisor on articles related to technology M&A transactions and capitalization tables. He is a frequent speaker on topics involving venture capital investments, emerging company trends and M&A, and he has collaborated with industry-leading organizations such as TechGC, Association of Corporate Counsel Chicago, 1871, TechStars, mHub, Portal Innovations, Food Foundry, TechRise, Nucleate, Kaplan Institute, Second Century Ventures/REACH, World Business Chicago, Polsky Deep Tech Ventures, gener8tor, Michigan Tech Week, Matter and the Great Lakes Venture Capital Association.

Greg also has been a guest lecturer for Northwestern University's Master of Engineering Management Program and Kellogg School of Management's Entrepreneurial Finance and Venture Capital class, a speaker at the Kellogg PE/VC conference, a speaker at the Polsky

Center Science and Technology Accelerator, a perennial judge for the University of Chicago Booth School of Business's New Venture Challenge, and a judge for the University of Illinois' Cozad Competition.

Education

The George Washington University Law School JD, with high honors, Order of the Coif

University of Illinois Urbana-Champaign BS, Accounting, with high honors

Admissions & Credentials

Illinois

Rankings & Accolades

Leading Lawyers: Biotechnology & Pharmaceutical Law, Mergers & Acquisitions Law, Publicly Held Corporations Law, Securities & Venture Finance Law (2015 – Present)

Super Lawyers: Rising Star (2011 – 2018)

The Legal 500: Venture Capital & Emerging Companies