

Julia White

Partner



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San Francisco

Technology
 Life Sciences and Healthcare
 Capital Markets
 Mergers and Acquisitions
 Emerging Companies
 Venture Capital

Julia advises emerging growth and public technology and life sciences companies on a range of corporate and securities matters, including initial public offerings (IPOs), follow-on and secondary transactions, venture capital financings, mergers and acquisitions, and corporate governance matters. She also represents venture capital firms and investment banks in public and private securities offerings.

Julia works with companies across the entire corporate life cycle, from pre-incorporation planning through public company counseling and strategic transactions.

Julia's representative matters include advising:

- Pattern Group on its \$300 million IPO*
- Astera Labs on its \$713 million IPO*
- The underwriters on the \$360 million IPO of Blend Labs*
- Doximity on its \$605.8 million IPO*
- The underwriters on the \$3.4 billion IPO of DoorDash*
- The underwriters on the IPO of Pluralsight*
- Edgio (formerly Limelight Networks) on its \$125 million convertible senior notes offering and its \$69 million follow-on offering*
- Zendesk on its \$125 million and \$575 million convertible senior note offerings*
- The placement agent on the \$30 million registered direct offering of shares of KushCo*
- The underwriters on the \$294 million secondary offering of shares of RingCentral*
- The underwriters on the \$143 million follow-on offering of Penumbra*
- PennyMac Financial Services on its \$500 million senior note offering and the reorganization transaction to unwind its umbrella partnership corporation (Up-C) structure*
- The private equity sponsor on its \$292 million secondary offering of shares of ZoomInfo Technologies and participation on the IPO of ZoomInfo Technologies*
- The sales agent in multiple "at-the-market" transactions for life sciences issuers*
- Atlassian on its \$1 billion 144A offering*
- Deciphera Pharmaceuticals on its IPO*
- Viveve Medical on its \$34.5 million follow-on offering*
- MyoKardia on its \$133.8 million follow-on offering*

- DNN Corp. on its sale to ESW Capital*
- Numerous private companies and venture capital firms on venture capital and strategic financings and tender offers*

* Representation handled before joining Cooley

Education

University of California, Berkeley, School of Law JD

Washington University in St. Louis BA

Admissions & Credentials

The State Bar of California

Rankings & Accolades

Law360: Rising Star (2022)

The American Lawyer: Dealmaker of the Year (2021)