

# Jie Zhang Counsel



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Capital Markets Mergers and Acquisitions Asia

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Hong Kong

Jie Zhang's practice focuses on advising corporate clients and investment banks on capital markets transactions, such as initial public offerings, follow-on offerings, and convertible bond offerings. She also advises corporate and private equity clients on mergers and acquisitions, private equity financings and privatizations. In addition, Jie represents clients listed in the U.S. and Hong Kong on general corporate and securities regulatory compliance matters.

Jie holds an LLM from Columbia University Law School, as well as both an LLM and an LLB from the University of International Business and Economics. She is admitted to practice in New York and Hong Kong.

Jie is fluent in English and is a native Mandarin speaker.

### Representative Matters:

IPO and Other Capital Markets Transactions

- Gracell Biotechnologies in its acquisition by AstraZeneca for a transaction value of up to \$1.2 billion
- Gracell Biotechnologies in its up to US\$150 million private placement (PIPE) financing in the United States joined by syndicate of premier healthcare investors
- TI Cloud, a cloud-native customer contact solution provider, on its HK\$559.4 million (US\$71.7 million) IPO and listing on HKEX.
- Morgan Stanley, J.P. Morgan, Evercore and UBS in the De-SPAC of Grab, Uber-equivalent Southeast Asia's leading superapp.
- Goldman Sachs, Citigroup and China Renaissance in the \$150 million IPO of ADSs of Smart Share and listing on Nasdaq.
- Futu in its \$1.2 billion follow-on offering.
- 21Vianet, in its \$525 million offering of convertible senior note.
- Gracell Biotechnologies in its \$209 million IPO of ADSs and listing on Nasdaq.
- Meituan in the IPO of Li Auto, an innovator in China's new energy vehicle market, and listing on Nasdac.
- EHang, in its \$40 million IPO of ADSs and listing on Nasdaq.

- Fangdd Network Technology, in its \$78 million IPO of ADSs and listing on Nasdaq.
- HUYA Inc., in its US\$441.6 million follow-on offering of ADSs.
- Pintec Technology Holdings Limited, in its US\$44.3 million IPO of ADSs and listing on Nasdaq.
- 111, Inc., in its US\$100.5 million IPO of ADSs and listing on Nasdag.
- Aurora Mobile Limited, in its US\$77 million IPO of ADSs and listing on Nasdag.
- LexinFintech Holdings Ltd., in its US\$108 million IPO of ADSs and listing on Nasdaq.
- PPDAI Holdings Ltd., in its US\$221 million IPO of ADSs and listing on the NYSE and in the concurrent US\$50 million private placement to Sun Hung Kai & Co. Limited.
- Weibo Corporation, in its issuance of US\$900 million convertible senior notes pursuant to Rule 144A and Reg S.
- Baidu, Inc. in its issuance of US\$1.5 billion SEC registered senior unsecured notes.
- Ctrip.com International, Ltd., in its exchange of US\$327.2 million convertible senior notes for ADSs plus cash.
- New Oriental Education and Technology Group Inc., in the listing of its majority-owned subsidiary,
   Xuncheng Network Technology Co., Ltd., on the National Equities Exchange and Quotations in China.
- Yirendai Ltd., in its US\$75 million IPO of ADSs and listing on the NYSE and in the concurrent US\$10 million private placement to Baidu, Inc.
- Renren Inc., in its US\$50 million Dutch auction tender offer to purchase ADSs for cash.
- Ourgame International Holdings Limited, a leading online card game and board game operator, in its US\$107 million IPO and listing on the Hong Kong Stock Exchange.
- Weibo Corporation, in its US\$328 million IPO of ADSs and listing on Nasdaq, and in the concurrent US\$438 million private placement to Alibaba Group Holding Limited (China) by Weibo and its parent company SINA Corporation.
- Leju Holdings Limited, a leading PRC-based online-to-offline real estate services provider, in its US\$100 million IPO of ADSs and listing on the NYSE.
- Autohome Inc., in its US\$144 million IPO of ADSs and listing on the NYSE.
- Sina Corporation, in its issuance of US\$800 million convertible senior notes pursuant to Rule 144A.
- Sungy Mobile Limited, a leading provider of mobile internet products and services, in its US\$90
  million IPO of ADSs and listing on Nasdaq.
- 58.com Inc., in its US\$200 million initial public offering and listing on the NYSE.
- ShangPharma Corporation, in its privatization.
- Goldman Sachs in the issuance of US\$600 million 6.125% senior notes due 2022 by Zoomlion H.K.
   SPV CO., Limited.
- Baidu, Inc. in its issuance of US\$1.5 billion SEC registered senior unsecured notes.
- BOCI, Credit Suisse and Goldman Sachs in the issuance of US\$400 million 6.875% senior notes due 2017 by Zoomlion H.K. SPV CO., Limited.
- CSC, a quick service restaurant chain in China, in its Hong Kong IPO (on-going)

#### M&A and Private Equity

- Vietnam Sunergy Cell Company Limited (TOYO Solar), a Vietnam solar solution company
  originating from the Bloomberg Tier 1 listed solar module producer, Vietnam Sunergy Joint Stock
  Company (VSUN), in its proposed business combination with Blue World Acquisition Corporation
  (SPAC).
- Daojia Limited in its \$86.8 million series C financing.
- 21Vianet in its \$200 million convertible bond financing.
- Daojia Limited in its \$110 million series B financing.
- 58.com in its strategic investment in Uxin.
- Yirendai Ltd., in its business realignment with CreditEase.
- LingoChamp Inc., a leading operator of a language-learning app, in its Series C equity financing.
- Buyer consortium, in the privatization of E-House (China) Holdings Limited.
- Bytedance Ltd., the operator of Jinritoutiao, in its offering of a convertible note.
- · Special committee consisting of independent directors, in the privatization of Perfect World Co., Ltd.

- Ctrip.com International, Ltd., in its strategic transaction with Expedia in connection with Expedia's exit sale of its equity interest in eLong, Inc.
- Innolight Technology Corporation, a provider of infrastructure for cloud data centers, in its US\$25 million series C equity financing
- Hillhouse, in the series C equity financing of Meiliworks Limited

Advised the following companies on regulatory compliance matters

- 111, Inc.
- 21Vianet Group, Inc.
- AirMedia Group Inc.
- Aurora Mobile Limited
- Baidu, Inc
- Ctrip.com International, Ltd.
- E-House (China) Holdings Limited
- LexinFintech Holdings Ltd.
- Link Motion Inc. (formerly known as NQ Mobile Inc.)
- New Oriental Education & Technology Group Inc.
- · Perfect World Co., Ltd.
- Pintec Technology Holdings Limited
- PPDAI Group Inc.
- Sina Corporation
- ShangPharma Corporation
- TAL Education Group
- The9 Limited
- Tuniu Corporation
- Weibo Corporation
- Yirendai Ltd.

## Education

Columbia Law School LLM, 2011

University of International Business and Economics LLM, 2006

University of International Business and Economics LLB, 2003

## Admissions & Credentials

New York

Hong Kong (Registered Foreign Lawyer)