

David He

Partner



dhe@cooley.com

+65 6994 4689

Singapore

Emerging Companies
Venture Capital
Mergers and Acquisitions
Private Equity
Asia

David has spent more than a decade working closely with VC/PE funds and high-growth technology companies on a variety of matters, including cross-border equity and debt financings, buy-side and sell-side acquisitions, joint ventures, corporate restructurings, board fiduciary matters and general corporate governance. During this time, David has advised on hundreds of successful venture, growth and private equity transactions and has led negotiations involving investors and management teams based in the US, India, China, the Middle East, Africa, the UK/European Union, Australia and all across Southeast Asia.

David was recognized by The Legal 500 as a “Next Generation Partner” in the Startup and Venture Capital – Foreign Firms in Singapore category. He is recognized by Chambers and Partners and was named on the India Business Law Journal’s A-List as one of the top 100 India-focused lawyers at international law firms. David also was named on Asian Legal Business’ list of Asia’s 40 Under 40 Lawyers for 2022, which recognizes the top young lawyers from international and domestic firms across Greater China, South Korea, Japan, Southeast Asia and India.

Before joining Cooley, David was a partner at another US-based international law firm and previously practiced at firms in Silicon Valley and New York. David received his JD from Columbia Law School, where he served as the chief articles editor of the Columbia Business Law Review. He received his BS in applied economics and management from Cornell University.

David is a native English speaker and fluent in Mandarin. He is a member of the State Bars of California and New York.

Representative experience:

Company-side

- **Salmon Group** in multiple financings and its US\$150 million Nordic bond program
- **Endowus** in a \$70 million late-stage venture financing
- **Endowus** in its Series B financing
- **BRiK** in its Series A financing
- **Belli.AI** in its Series Seed financing

- **Mamame Whole Foods** in its Series Seed financing
- **Pickup Coffee** in multiple financings
- **Protuoso Biosciences** in its Series Seed financing
- **Cinch** in its debt and equity financing
- **Dachin** in multiple financings
- **watchTowr** in its Series A financing
- **Jago Coffee** in its Series A financing
- **Gallabox.io** in its Series Seed financing
- **Koppiku** in its Series Seed financing
- **RevSure.AI** in its Series Seed financing
- **Ayoconnect** in its Series B financing
- **Alerzo** in its Series B financing
- **Kargo** in multiple financings
- **Travtus** in its Series Seed financing
- **Appsmith** in its Series B financing
- **Loop Health** in multiple financings
- **TurtleTree Labs** in its Series A financing
- **Khatabook** in its Series A, B and C financings

Investor-side (multiple transactions per client)

- **EDBI**
- **Granite Asia**
- **Goodwater Capital**
- **TNB Aura**
- **Lightspeed Venture Partners**
- **Peak XV Partners**
- **New Enterprise Associates**
- **Argor Capital Management**
- **Softbank Ventures Asia**
- **Prime Venture Partners**
- **StepStone Group**
- **Monk's Hill Ventures**
- **Asia Partners**
- **Tiger Global Management**
- **Addition**

M&A

- **Skud** in its sale to Payoneer Global
- **EPOS** in its sale to Ant Financial
- **SirionLabs** in its acquisition of ZenDoc
- **Khatabook** in its acquisition of Biz Analyst
- **PayU Global** in its acquisition of Wibmo

Education

Columbia Law School JD, 2013

Cornell University BS, 2008

Admissions & Credentials

California

New York

Singapore (Registered Foreign Lawyer)

Not practicing Singapore law

Rankings & Accolades

The Legal 500: "Next Generation Partner" in Startup and Venture Capital – Foreign Firms (Singapore)

Chambers and Partners: Recognized for venture capital

India Business Law Journal's A-List: One of the top 100 India-focused lawyers at international law firms

Asian Legal Business: 40 Under 40 Lawyers list – Recognized among top young lawyers across Greater China, South Korea, Japan, Southeast Asia and India (2022)