

# Peter H. Werner

#### Partner in Charge - San Francisco



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San Francisco

Emerging Companies Venture Capital

Mergers and Acquisitions Artificial Intelligence

Social Impact

Internet and Social Media Fintech and Payments

Digital Health

Insurtech

Retail and Consumer Products

Proptech

Agricultural Sciences and Technology ESG and Sustainability Advisory

Climate Tech

Virtual Reality/Augmented Reality

Spacetech and Satellite

CooleyREG Wellness

Peter is co-chair of Cooley's global emerging companies and venture capital practice group and vice chair of Cooley's global business department. Peter's practice primarily focuses on the representation of high-growth companies and their investors. He regularly assists clients with financings and mergers & acquisitions, in addition to entity formation, governance matters and securities transactions. Peter is the partner in charge of Cooley's San Francisco office, and he is a member of Cooley's firmwide mental health and wellness committee.

Peter also is one of the founders and curators of <u>Cooley GO</u>, a microsite with tools, forms, guidance and data for entrepreneurs and emerging companies.

Peter represents companies across many of the industries that are most prominent in the startup ecosystem in the San Francisco Bay Area and beyond – including artificial intelligence, consumer products, fintech, insurtech, spacetech, enterprise software and digital health. His clients include Allbirds, AngelList, Apollo.io, Ceres Imaging, Cotopaxi, Covariant, Cover, Crafty, Cresta, Enlitic, Framer, Full Harvest, Fundbox, Gamma, Graft, Hadrian, Handle, Heyday, K2 Space, Lattice, LeaseLock, Limit Break, LoveFrom, Lytics, Matic, Medely, Mill, Netflix, ntop, Numeral, Origin Materials, Particle, Rain AI, Remedy Robotics, Smith Health, Swing Education, System, Varda and Verifiable.

Investors Peter has recently represented include 01 Advisors, Accel, Alt Capital, Andreessen Horowitz, Anthos Capital, Better Ventures, Blue Venture Funds, Coatue, Dropbox Ventures, Founders Fund, General Catalyst Partners, Haun Ventures, Mucker Capital, Cultivian Sandbox, Telstra Ventures, Temasek and Westlake Partners.

Mergers & acquisitions on which Peter has worked include the sale of 6D.ai to Niantic; the sale of 100+ to Practice Fusion; AOL's purchase of Vidible; the sale of Aggregate Knowledge to Neustar; the sale of Airpost to Box; the sale of Baton Trucking to Ryder; the sale of DeskConnect to Apple; the sale of eMeter to Siemens; the sale of ContainerX to Cisco; the sale of Earnest to Navient; the sale of Emailage to LexisNexis Risk Solutions; the sale of Frontleaf to Zuora; Granular's sale of its soil testing business to Monsanto; the sale of Granular to DuPont/Pioneer; the sale of Harbor to BitGo; Heyday's merger with Branded; the sale of

Ingenuity Systems to QIAGEN; the sale of LookFlow to Yahoo; Next Trucking's sale to CDL 1000; the sale of OneFinance to Walmart's fintech venture; Opera Software's purchase of Handster; Olive Al's purchase of Verata Health; the sale of PartyKit to Cloudflare; the sale of Ringadoc to Practice Fusion; the purchase of Assistly by Salesforce.com; the sale of Sora to ADP; the sale of StackCommerce to TPG; the sale of Stemma to Teradata; Sverica International's sale of Accuvant to Blackstone and Sverica's purchase of 7Summits; the sale of TravelBank to US Bank; the sale of Vibrant Data to Slice Technologies (Rakuten); VSCO's purchase of Rylo and Trash; the sale of Wagon to Box; the sale of Wand Labs to Microsoft; and the sale of Zeega to BuzzFeed.

Peter serves on the board of directors for the Full Circle Fund, a nonprofit philanthropy organization, and Imagine H2O, a nonprofit organization accelerating solutions to water challenges. He also serves as a mentor at MuckerLab, a Los Angeles-based startup accelerator.

### Education

University of Chicago Law School JD, with honors, John M. Olin Law and Economics Fellow, 2001 University of California, Berkeley BA, with honors, 1997

#### Admissions & Credentials

California

### Rankings & Accolades

Chambers USA: Startups & Emerging Companies - Nationwide (2023 - 2025)

Chambers USA: Venture Capital - California (2024 - 2025)

Super Lawyers: Northern California Rising Star

The Legal 500 US: Leading Lawyer in Venture Capital and Emerging Companies (2021 – 2025)

# Memberships & Affiliations

American Bar Association (ABA)

The Bar Association of San Francisco