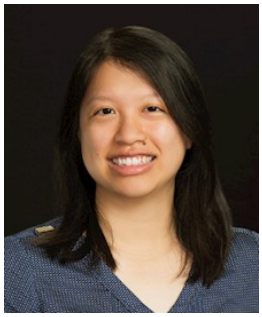
Cooley

Karen Tsai

Special Counsel



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Karen Tsai's practice focuses on international regulatory compliance and international business transactions. Her experience includes advising companies on corporate compliance and due diligence matters arising under the US Foreign Corrupt Practices Act. She has experience counseling clients regarding anti-corruption compliance policies and procedures, due diligence reviews of sales representatives, consultants, distributors and agents, gifts, hospitalities, travel and entertainment benefits, and internal investigations.

Karen also advises clients on compliance with US export control laws and regulations, including the Export Administration Regulations (EAR) and International Traffic in Arms Regulations (ITAR), and economic sanctions and embargoes administered by the Office of Foreign Assets Control (OFAC). Her practice covers all aspects of these regulations, including commodity jurisdiction issues, commodity classifications, export license applications, and voluntary self-disclosures.

In addition, Karen's practice also covers international transactions and related matters. She has significant experience counseling on overseas business registration and reporting requirements, foreign government and military procurement laws and procedures, and international sales representative, consultant, and distribution agreements.

Education

Georgetown University Law Center JD, cum laude, 2008

Georgetown University BS, Finance and International Business, magna cum laude, 2005

Admissions & Credentials

District of Columbia

New York

Rankings & Accolades