

Rachel Shapiro

Associate



rshapiro@cooley.com

+1 720 566 4166

Colorado

Private Equity
Mergers and Acquisitions
Technology
Software
Healthcare
Retail and Consumer Products

Rachel represents private equity sponsors and public and private companies in connection with mergers, acquisitions, divestitures, minority investments and other complex business transactions. Her experience covers a wide range of industries, with an emphasis on technology, software, consumer products, healthcare and manufacturing. Rachel also advises the portfolio companies of her private equity clients in connection with strategic add-on acquisitions, financings and general corporate counseling.

In addition to her transactional practice, Rachel is deeply committed to pro bono work and has conducted internships with the Office of the Colorado State Public Defender, the Brennan Center for Justice at New York University School of Law, and Lambda Legal. She also has been involved with advocacy matters for veterans and 14th Amendment protection for LGBTQ+ persons.

Rachel's representative experience includes advising:

- ABOUT (previously known as Central Logic), a Rubicon Technology Partners portfolio company, in its acquisition of Ensocare*
- Alchemer (previously known as SurveyGizmo) in its sale to KKR Ascendant fund*
- American Broadband in connection with several potential acquisitions*
- AudienceView, a Rubicon Technology Partners portfolio company, in a potential acquisition*
- Blue Point Capital Partners in its acquisition of Mattco Forge*
- Cardiovascular Medicine in its sale to Webster Equity Partners*
- Catalyst Investors in its investment in:
 - Envoy Global*
 - Weave Communications*
- Cin7, a Rubicon Technology Partners portfolio company, in a confidential transaction*
- Código 1530 Tequila in its joint venture with Pernod Ricard*
- Copley Equity Partners in its acquisitions of:
 - AuctionIQ*
 - Tourmaline Partners*
 - Triton Environmental Consultants*

- Enhanced Equity Partners in its sale of MedTest Holdings to HORIBA*
- Excellere Partners in its sale of Two Labs to Envision Pharma Group*
- FTP Power, a former portfolio company of Fir Tree Partners, in its sale to The AES Corporation and Alberta Investment Management Corporation*
- High Street Capital in a confidential acquisition*
- INTTRA in its sale to E2open*
- Jones Lang LaSalle Americas in its acquisition of Building Engines*
- Lee Equity Partners in its acquisition of The Living Company*
- Lift Works in its sale to Sunbelt Rentals*
- Mass Movement in its sale to J.B. Hunt*
- Maverick Therapeutics in its sale to Takeda Pharmaceutical Company*
- Mill Point Capital in its acquisitions of:
 - Affinion Insurance Solutions*
 - Kemp Technologies*
- NextGuest in its merger with Cendyn*
- Pamplona Capital Management in its sale of Beacon Rail Leasing to institutional investors advised by J.P. Morgan Asset Management*
- Puget Sound Energy in a sale of assets to Grand HVAC Leasing*
- QSR International, a Rubicon Technology Partners portfolio company, in a confidential transaction*
- Revint Solutions, a New Mountain Capital portfolio company, in its acquisition of AcuStream and Cloudmed*
- Rubicon Technology Partners in potential acquisitions of certain new platforms and potential sales of some of its portfolio companies*
- SimonMed Imaging in its sale to American Securities*
- Two Labs, a former portfolio company of Excellere Partners, in its acquisition of CEEK Enterprises*
- Uplight (previously known as Tendril Networks), a former Rubicon Technology Partners portfolio company, in its merger with Simple Energy*
- Wondery in its sale to Amazon*
- Zelnick Media Capital in its investment in Dynasty Sports and Entertainment*

**Representation handled prior to joining Cooley*

Education

New York University School of Law
JD, 2016

University of Vermont
BA, 2010

Admissions & Credentials

Colorado

New York

New Jersey