

2015's **TOP 100** Lawyers in California

CORPORATE

CHARLES S. KIM

COOLEY LLP | SAN DIEGO

LIFE SCIENCES, CAPITAL MARKETS, DEBT SECURITIES TRANSACTIONS, EMERGING COMPANIES, PUBLIC COMPANIES

A partner in Cooley's powerhouse capital markets group, Kim specializes in advising clients in the life sciences, health care and technology industries. In the past year, he's worked on 24 completed offerings, including 10 initial public offerings, and says the pipeline continues to be robust in 2015.

That his clients develop groundbreaking technology that's driving their successes isn't the only reason he enjoys his work, Kim said. "The technology and life science companies in this space are doing amazing things and making the world a better place," he said. "I really enjoy being part of that process."

In one deal, Kim advised the underwriters of the \$86.3 million IPO of Invitae Corp., including J.P. Morgan Securities LLC, Cowen & Co. LLC and Leerink Partners LLC. Invitae specializes in personalized

genetic testing and made \$729 million in revenue in the first nine months of 2014.

For Kim, Invitae is a classic example of the intersection of the technology and health care industries: The company intends to bring comprehensive genetic testing into mainstream health care using a low-cost test.

"What happens now is you sit there and have a problem and go to all of these specialists, going back and forth on a genetic odyssey trying to find this stuff after you know you have a problem," Kim said. Invitae's genetic test will allow patients to take a more proactive approach to identifying issues earlier, and getting treatment sooner. "It gets me really jazzed, that kind of thing couldn't happen years ago."

But with the innovative clients he works with the solutions of the future are within reach.

>> **Hertert-Qebu Walters**

